

## Isofoton and Uponor Iberia strengthen their alliance in its second year

- *The solution of under-floor heating and cooling applications with Thermal Solar Energy promoted by both companies will lead to a saving of approximately 30% for customers.*

**Madrid, 7 May 2009.** Isofoton, a European reference in the Photovoltaic Sector, and the Finnish company, Uponor Iberia, a leader in under-floor heating and cooling solutions, heating and plumbing building solutions, have decided to strengthen their strategic collaboration alliance in order to promote the use of under-floor heating and cooling systems using Thermal Solar Energy, thus providing one of the cleanest, most efficient solutions in the field of energy saving on the market.

This joint solution will provide heating and cooling systems for homes all year round, taking full advantage of Thermal Solar Energy.

This agreement responds to tendencies in the building sector, which is making an increasing demand for cleaner, more efficient heating and cooling systems for homes. In this respect, and according to calculations made by Uponor and Isofoton's Technical Departments, the use of Thermal Solar Energy under-floor heating and cooling systems can provide a 30% saving in energy and economic terms, which will lead to an annual saving of about 500 euros (1). Furthermore, the system contributes to reducing CO<sub>2</sub> emissions by 10.7 Tn per year.

María Abad, Thermal Director of Isofoton, stressed that "the alliance represents a new impulse in for Thermal Solar Energy, a technology in which Isofoton has almost thirty years of experience in the sector". Francisco Paris, Assistant General Manager of Uponor, confirmed that "in this new scenario in which we are currently immersed, we must be able to offer the market effective solutions that offer added value with regard to products and services alike".

The agreement between Uponor Iberia and Isofoton also includes personnel training in the sector, ranging from projects to installation, to ensure correct implementation of systems. The Uponor Academy has a pool of over 30,000 homologated professionals who install the heating and cooling systems. It will be including these new technologies in its specialisation courses in order to permit improved knowledge and expertise. The objective of these training courses is to reach over 3,000 professionals, including architects, engineers and installers.

Isofoton will be participating at the upcoming Genera Fair, where it will exhibit this solution and other energy solutions in Photovoltaic and Thermal Solar Energy.

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(1) *Studio conducted on a standard 90m<sup>2</sup> high-rise flat, using C.T.E. specifications on insulation.*



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### **About Isofoton**

Isofoton is a leading company in Europe in the design, manufacture and supply of Solar Energy Solutions contributing to sustainable development. It focuses its activities on three technologies: Photovoltaics, Low-Temperature Thermal Energy and High-Concentration Photovoltaics.

The company is present in more than 60 countries and has 9 subsidiaries (Italy, USA, Bolivia, Ecuador, the Dominican Republic, Algeria, Morocco, Senegal and China), also consolidating its position as market leader in Spain.

### **About Uponor Iberia**

Uponor is a leading supplier of plumbing, and under-floor heating and cooling building solutions in the residential, non-residential and industrial segments of Europe and America, enjoying the same leadership in the infrastructures segment in Scandinavia. At a worldwide level it has a human team of 3,800 persons from 27 countries. In 2008 the company registered net sales of 950 million euros. Furthermore, Uponor forms part of the NASDAQ OMX Helsinki index.

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